

HUD Announces Milwaukee Selected as Renewal Community!

On Wednesday, January 23, 2002, the U.S. Department of Housing and Urban Development announced Milwaukee will be designated a "Renewal Community," eligible to share in an estimated \$17 billion in tax incentives to stimulate job growth, promote economic development and create affordable housing. The 2000 Community Renewal Tax Relief Act established the Renewal Community Initiative that will encourage public-private collaboration to generate economic development in 40 distressed communities around the country.

As a result of this Renewal Community designation, Milwaukee will receive regulatory relief and tax breaks to help local businesses provide more jobs and promote community revitalization.

"These tax incentives will help businesses grow in some of our country's most challenging communities," said Joseph P. Galvan, HUD Regional Director. "By creating the incentives that will promote job growth and economic development, we are joining with the private sector to restore economic vitality and restore whole communities in the process." Mr. Galvan also stated that Milwaukee has much to be proud of.



Clockwise: Bryan Haywood, Historic King Drive BID; Karen Gotzler, UEDA; Julie Penman, Milwaukee DCD; Mayor John Norquist; Joseph P. Galvan, HUD Regional Director.

"The Renewal Community's program works with community partners, which is a core part of our development approach," said Mayor John Norquist. "In areas like King Drive and Riverworks, these collaborative efforts have resulted in the relocation

and expansion of businesses, which have created hundreds of new jobs. The tools available under this program will go a long way in spurring economic growth and the creation of even more high paying jobs for Milwaukee workers."

Commissioner Julie Penman, Milwaukee Department of City Development (DCD) recognized Laura Wake, DCD and Karen Gotzler, UEDA and UEDA staff for their hard work on the Renewal Community application and the initial planning group for their work as well as our congressional delegation for their support of Milwaukee's application.

Karen Gotzler, President & CEO of Urban Economic Development Association of Wisconsin, Inc. addressed the crowd: "In September of last year, several individuals from nonprofit organizations, including Howard Snyder of Northwest Side CDC, a member of UEDA, and several individuals from Milwaukee Department of City Development, recognized an opportunity to utilize this unique federal tax credit package to stimulate economic growth in several key business areas of Milwaukee. They rallied the local movement to apply for federal Renewal Community designation.

Our key partners stepped up and volunteered to participate in supporting the application process. Helen Bader Foundation hosted an information and planning session. Local Initiatives Support Corporation (LISC) raised the resources to complete the nonprofit portion. Milwaukee Metropolitan Association of Commerce (MMAC) pulled together the business support.

In the months of September and October, our organization, UEDA, conducted literally hundreds of interviews and gathered many thousands of pages of documentation of the overwhelming number of successes by community development corporations and community-based organizations in Milwaukee over the past 8 years to be included in the application. We have done so much to be proud of in Milwaukee!

The Department of City Development and Housing Authority staff worked overtime many nights with UEDA to provide the municipal documentation and statistical data needed for qualification.

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The proposal was excellent and I especially want to thank Milwaukee Department of City Development staff: Commissioner Julie Penman, Deputy Commissioner Mike Dawson, Mike Brodd, Greg Shelko, Martha Brown and others and - especially Laura Wake - for their strong commitment and careful thought to the plan we outlined in the application. They have a clear understanding of the need to work closely with community groups and they supported our desire to involve as many agencies as possible - even on very short notice.



Joseph P. Galvan, HUD Regional Director; Laura Wake, Milwaukee Department of City Development.

While the federal tax credits are targeted to locally based businesses, the nonprofit agencies will play a vital role in promoting these incentives and providing the services that business owners and their employees need, such as entrepreneurial development, job training, child care, after school activities, and other family-related programs. This coordinated effort, led by DCD, will hasten the renewal of Milwaukee's neighborhood business areas.

Thank you to every organization and every individual who took the time to contribute to the Renewal Community process.

Of course, our work has just begun and we are now faced with the exciting task of attracting businesses to Milwaukee neighborhoods with these additional incentives.

An important partnership for the Renewal Community process will be the Initiative for a Competitive Inner City in Milwaukee. A number of corporations are leading this private sector effort in Milwaukee, including Johnson Controls, W.H. Brady, Midwest Express Airlines, Badger Meter, Keystone Travel, Marquette University, Legacy Bank, University of Wisconsin - Milwaukee, NuEdge Systems and others. They will identify and develop business clusters and business owners that will flourish in Milwaukee's inner city. Helen Bader Foundation has taken the lead to invite Harvard University and the business community of Milwaukee to collaborate on this project. Integrating the ICIC work with the Renewal Community tax credits and the Department of City Development plans will bring a major win for Milwaukee as a business center and for us as residents of Milwaukee.

Thanks again to DCD for its leadership.
Congratulations to all of us!"

Renewal Communities will use the power of public and private partnerships to build a framework of economic revitalization in areas that experience high unemployment and shortages of affordable housing.

An estimated \$6 billion in tax incentives are exclusively available for Renewal Communities across the country. As distressed areas, Renewal Communities will also be eligible to share in an additional \$11 billion in Low-Income Housing and New Market Tax Credits.

For more information about Renewal Communities visit <http://www.hud.gov/offices/cpd/exec/index.cfm>
For information on Milwaukee's Renewal Community application or to see a map of Milwaukee's Renewal Community area, visit www.mkedcd.org/projects/RenewalCommunities.html ■

Milwaukee Selected

Community Development TRENDS & RESEARCH

New Markets Tax Credit Program Officially Opens

On December 19, 2001, the U.S. Department of the Treasury announced the official opening of the \$15 billion New Markets Tax Credit (NMTC) Program. The NMTC Program is an important new community and economic development tool that will stimulate the economy of low-income communities by providing capital or loans to businesses that operate in these communities.

The NMTC permits individual and corporate taxpayers to receive a credit against federal income taxes for making qualified equity investments in investment vehicles known as Community Development Entities, or CDEs. The credit provided to the investor totals 39 percent of the cost of the investment and is claimed over a seven-year credit allowance period. Substantially all of the investment must, in turn, be used by the CDE in support of business activities in the low-income communities.

"Many see the New Markets Tax Credit as being the single-most powerful tool to come along in the community and economic development field in a long time," said Tony T. Brown, Director of Treasury's Community Development Financial Institutions (CDFI) Fund that administers the NMTC Program. Similar to the Low-Income Tax Credit's affect on affordable housing development, the NMTC Program will revolutionize the field of community and economic development. Brown continued, "We believe that this program will attract billions of private sector capital into areas of our country where disinvestments and disenchantment with the economy have too long been the norm. The New Markets Tax Credit Program offers us a tremendous chance to focus needed resources on these communities."

The CDFI issued guidance on the CDE certification process and a request for CDE applications that was published in Part VI of the Federal Register on

Thursday, December 20, 2001. In addition, the IRS will issue regulations on the tax aspects of the program. Guidance on the tax credit allocation process and a request for applications for tax credit allocation will be published in the Federal Register in early 2002.

There is no deadline to apply to become a Community Development Entity to use the New Market Tax Credit; however, you must be certified before receiving an allocation or credits in the summer of 2002.

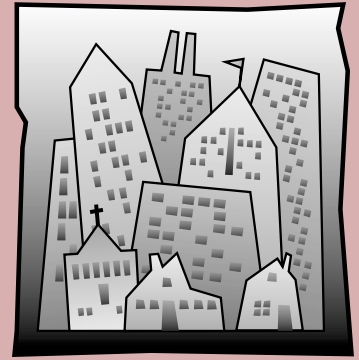
You must have a CDE to benefit from the NMTC program. To receive a DIRECT allocation, you must have a for-profit CDE. To learn how to set up a for-profit subsidiary, download National Council on Community Economic Development's (NCCED) report "How to Form a CDE: Getting Ready for the New Market Tax Credit Program."

Briefly, each entity seeking designation as a CDE must meet the following requirements:

- A CDE must demonstrate a primary mission of serving, or providing investment capital for, low-income communities or low-income persons.

There are two components to this requirement:

- A)** An applicant must provide organizational documents (e.g. bylaws, articles of incorporation, annual reports, certificates of limited partnership, partnership agreements or board resolutions) evidencing such a mission; and
 - B)** An applicant must certify that a minimum of 60 percent of its activities are or will be directed towards serving low-income persons or low-income communities.
- A CDE must demonstrate that it maintains accountability to the low-income communities that it serves or intends to serve. There are two components to this requirement:



Urban Economic Development Association of Wisconsin, Inc.

UEDA STAFF

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New Markets Tax Credit Program...
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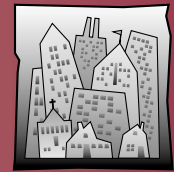
- A) An applicant must indicate which low-income communities it serves or intends to serve; and
- B) An applicant must show that a minimum of 20 percent or either its governing board or advisory board(s) is representative of the low-income communities that it has designated. An applicant serving large or multiple geographic areas (e.g. multiple metropolitan areas, a state, a multi-state region or the entire nation) may need to set up multiple advisory boards in order to satisfy its accountability requirements.

The CDFI Fund will publish a Notice of Allocation Availability (NOAA) in the Federal Register to announce that it is accepting applications from CDEs seeking allocations of NMTCs. This NOAA will include details of the NMTC application and allocation process. The CDFI Fund anticipates publishing this NOAA in the first quarter calendar year 2002. The CDFI Fund will make applications for NMTC allocations available the same day that the NOAA is issued.

To download NCCED's report "How to Form a CDE: Getting Ready for the New Market Tax Credit Program", go to www.ncced.org

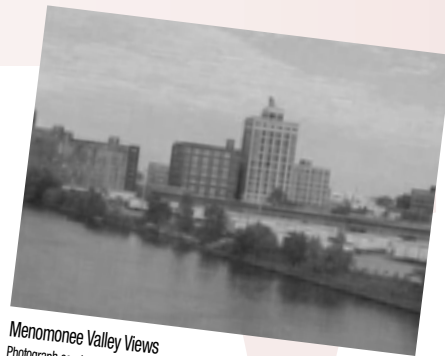
For more information on the CDE certification process including the Temporary Rules governing the NMTC Program operations, please visit the CDFI Fund's website at www.cdfifund.gov ■

Member PROFILE



Menomonee Valley Partners and Milwaukee Department of City Development

The Menomonee Valley represents the most exciting and challenging redevelopment project in Milwaukee history. With its proximity to a willing workforce in the adjacent and most densely populated neighborhoods in the entire state of Wisconsin, clients and suppliers in and near downtown can access the valley by multiple modes of transportation. The valley has the potential to once again play a vital role in the lives of Milwaukee residents. After years of neglect, recent projects including Potawatomi Casino, Miller Park and Marquette University's athletic complex have demonstrated that development in the valley is not only feasible, but profitable.



Menomonee Valley Views
Photograph courtesy of ©Milwaukee Department of City Development

sustainable development. MVP, SSCHC, and DCD have hired a team led by Kubala Washatko Architects of Cedarburg to write user-friendly, site-specific guidelines that can be used by developers and designers to learn about, and effectively implement, sustainable building practices in the Valley. The guidelines will offer strategies that will improve energy efficiency as well as address stormwater management, landscape and site issues, and explore alternative materials and local resources. The goal of the Guideline project is not only to improve the overall quality of development and public space in the Valley, but also to benefit the local economy and to re-integrate the Valley back into the City.



Menomonee Valley Views
Photograph courtesy of ©John Hawkins

The redevelopment of the Menomonee Valley is a unique opportunity to reshape a major piece of the City of Milwaukee. Reclaiming an area that has been abused and neglected for so long requires long term vision and goals, if done carefully and correctly it will help guide Milwaukee into the 21st century. All those involved in the project are aware of the importance of their job and the potential for a large scale and meaningful change in the City. This project can be the first step in reawakening a city that has been stagnant for the past three plus decades.

For more information on Menomonee Valley Partners contact Liliith Fowler at (414) 221-3829 or email at Liliith.Fowler@wepco.com ■

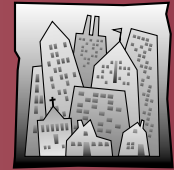
UEDA MISSION STATEMENT

The Urban Economic Development Association of Wisconsin, Inc. (UEDA) is a nonprofit membership organization that promotes the professionalism, effectiveness and collaboration of economic development partners to build community assets that enhance the quality of life.

The next wave of redevelopment will focus on family supporting jobs such as light industrial and manufacturing with a priority placed on sustainable development. The redevelopment effort is being led by 16th Street Community Health Center (SSCHC), Menomonee Valley Partners (MVP) and City of Milwaukee Department of City Development (DCD) The challenge of the Menomonee Valley redevelopment team is to define sustainability and create a series of guidelines to facilitate sustainable growth.

In 1999 design professionals from the Milwaukee area were invited to participate in a charrette with the goal of developing a long term vision for the Valley. The ideas they proposed continue to serve as the framework for

Valley Partners



Renewal Community Designations Nation-wide

The following communities have been awarded Renewal Community (RC) designation status by the U.S. Department of Housing and Urban Development:

Atlanta, GA	Buffalo-Lackawanna, NY
Burlington, VT	Camden, NJ
Central Louisiana	Charleston, SC
Chattanooga, TN	Chicago, IL
Corpus Christi, TX	Detroit, MI
Eastern Kentucky	El Paso County, TX
Flint, MI	Greene-Sumter, AL
Hamilton, OH	Jamestown, NY
Lawrence, MA	Los Angeles, CA
Lowell, MA	Memphis, TN
Milwaukee, WI	Mobile, AL
New Orleans, LA	Newark, NJ
Niagara Falls, NY	Northern Louisiana
Orange Cove, CA	Ouchita Parish, LA
Parlier, CA	Philadelphia, PA
Rochester, NY	San Diego, CA
San Francisco, CA	Schenectady, NY
Southern Alabama	Tacoma, WA
Turtle Mountain Band of Chippewa	
West-Central Mississippi	Yakima, WA
Youngstown, OH	

These new RCs can take advantage of wage credits, tax deductions, capital gains exclusions and bond financing to stimulate economic development and job growth. Each incentive is tailored to meet the particular needs of a business and offers a significant inducement for companies to locate and hire additional workers.

Now, More Than Ever, Wisconsin Needs a Neighborhood Assistance Tax Credit

As all levels of government react to an economy in recession, it will be difficult to maintain, let alone

increase, resources for housing and community-based development. Add to that, the willingness of local elected officials to view traditional community development resources as a panacea for budget gaps and the picture looks more grim.

Fifteen states have passed some form of Neighborhood Assistance Tax Credit legislation that has helped CDCs to leverage private investment in community-based economic development projects. There could not be a better time for Wisconsin and its partners at the local level to join forces to create a new vehicle to generate community development investment opportunity.

During UEDA's December 2001 gathering, which served as mid-year follow-up to the 2001 Community Development Summit, Milwaukee State Representative Jon Richards made a few remarks about his efforts to steer NAP efforts in the Wisconsin Legislature. A bill is in the drafting stages and we should view this as a great starting point. It is up to the CD practitioners to both learn and educate about this community development tool. As the process begins (and it could take some time) we need to spend time with our legislators (at all levels) to share the news about NAP tax credit initiatives and to encourage the passage of a similar law in Wisconsin.

The following is an overview of how NAPs work and how both contributors and nonprofit organizations benefit from this great fundraising and marketing tool.

Objective of the Program

The Neighborhood Assistance Programs (NAP) are a tool to help (501(c)(3) not-for-profit corporations leverage private investment in their development projects and programs.

Typically the beneficiaries of these programs or projects must be either economically disadvantaged or in an economically disadvantaged neighborhood / area / community.

Typical allowable projects and programs include:

- Low-Moderate Income Housing Projects
- Job training programs
- Micro enterprise & small business programs
- Downtown and Neighborhood Commercial Revitalization
- Medical Care Programs (esp. rural)
- Recreational Facilities

Contributors of cash, property or professional services already receive the benefit of a federal deduction. The NAP allows for a credit (usually 50%) against the contributors state tax liability. The combination of the federal deduction and the state tax credit make an attractive method of attracting investment and partnership in the projects sponsored by tax-exempt, neighborhood non-profits.

How NAP Works

Approved non-profit orgs (usually selected annually by competitive proposals requested by an administering State agency - typically Dept of Commerce) are approved for a specified amount of tax credits for eligible projects and programs. The non-profit markets the availability of the tax credits to potential contributors in the immediate area and the community at-large.

Investors (individuals and businesses (partnerships, Sub-S corps - with a state tax liability) may contribute cash, property or professional services to the eligible organization and receive the tax credit for the current year (or may carry it forward). The state may establish, by administrative rule, the ceiling or floor for contributions. When individuals are allowed, a suggested minimum is \$100.

Nonprofits get: An effective fundraising and marketing tool.

NAP programs offer a unique fundraising tool to help non-profits more confidently market and promote their projects to the investor and neighborhood

How NAP Works Continued from page 5.

community - reducing reliance on ever-decreasing federal program support.

Investors get: An additional benefit for supporting non-profit projects.

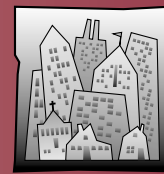
Contributors to eligible organizations may be rewarded for supporting non-profit work through their donations of cash, professional services or property. They receive additional benefit through a tax credit (typically 50%) applied against their State tax liability. Couple the tax credit with the federal deduction for contributing to a 501(c)(3) non-profit, the actual cash outlay is decreased and the investment has a tangible outcome. The contributor may be motivated to consider a more sizeable donation.

There couldn't be a better time to begin that long walk from idea to product. The states that have long-term successful programs are numerous and full of information and ideas. The National Congress for Community Economic Development and the Local Initiatives Support Corporation have been extremely supportive in promoting the establishment of NAP laws in other states and we should reach out wherever help is to bring this tool to the field.

Neighborhood Assistance Tax Credit programs have leveraged millions of private investment in community-based development initiatives. Wisconsin faces difficult choices. If state and local government do not feel they can shoulder the cost of community development, this tool makes it easier and more inviting for individuals and corporations to join us as investors in our redevelopment efforts.

Julia O'Connor is a UEDA member and works for Midtown Neighborhood Association. A former resident of Indiana, Ms. O'Connor worked for the Department of Commerce and helped administer the states NAP Program. Call her with questions at (414)342-6656. ■

Coming ATTRACTIONS



Third Annual Statewide Conference on Philanthropy

Private Wealth for Public Good

Save the date! Donors Forum of Wisconsin presents the Third Annual Statewide Conference on Philanthropy Private Wealth for Public Good to be held on Tuesday, April 9, 2002 at the Italian Community Center, Milwaukee Wisconsin.

Keynotes are Ron Chernow, Historian and Author; and Claire Caudiani, Professor and Philanthropist. National speakers include Paul Light, Brookings Institute; and Joel Orosz, Kellogg Foundation.

For more information on this important event please Donors Forum of Wisconsin at (414) 270-1978.

Governor's Summit on Capital 2002 in Milwaukee

On March 19 and 20, venture capitalists, institutional and qualified individual investors, financial institutions, insurance companies, foundations, pension fund managers and players in the technology industry will convene in Milwaukee for a 2-day conference at the Midwest Express Center. The focus is on increasing equity capital for Wisconsin-based businesses and also progress made since last year's event. You can network with angel and venture capitalists, attorneys, CPAs, and other entrepreneurs.

Take advantage of a unique opportunity to chat, listen to top-notch speakers and panelists, ask questions about recent political and economic events, and attend workshops. For info on registration visit www.wdfi.org

SCORE Loan Seminars

SCORE (Service Corps of Retired Executives) conducts a Loan Seminar on the second and fourth Wednesdays of each month. At these seminars the financial incentives programs of the U.S. Small Business Administration (SBA) are discussed, as

well as the general aspects of starting and running a business. In addition, information is given about other programs that provide funds for small businesses and materials are provided.

There is no charge for attendance, and reservations are not needed. The seminars, which last about ninety-minutes are held in the Reuss Federal Plaza, 310 West Wisconsin Avenue, Milwaukee, in Room 290B and start at 10:00 a.m. Call SCORE at (414) 297-3942 for further information.

February 2002 Loan Seminar dates are the 13th and the 27th.

Housing Opportunity Partnership for Southeast Wisconsin (HOPS)

Report to Partners Conference

HOPS' goal is to promote home ownership in Southeastern Wisconsin. The Partnership's objectives are to:

- Identify existing barriers to fair and equal access to housing
- Develop and implement policies and practices to remove those barriers, and
- Recommend specific actions that will improve housing-related policies and practices.

At the conference, the Partnership will report its recommendations for overcoming barriers to fair and equal housing in the region. As a community leader, you are invited to join us in implementing those recommendations.

The Report to Partners Conference will be held:

Friday, February 22, 2002

8:30 a.m. to 11:30 a.m.

Italian Community Center, 631 East Chicago St.

Additional information about this event and registration materials are available from Jeremiah Boyle, Community Affairs Director, Federal Reserve Bank of Chicago, phone: 312-322-6023 or E-mail: Jeremiah.P.Boyle@Chi.FRB.org. ■



Milwaukee CDC Executives Join Together

Urban Economic Development Association of Wisconsin, Inc. (UEDA) in collaboration with Damon Dorsey of the North Avenue Community Development Corporation has initiated and facilitates a Community Development Corporation (CDC) Executives Group. The group held its first meeting in August 2001 and continues to meet monthly. The CDC Executives Group was formed to discuss new ideas and old problems, share information and look at ways to act cooperatively to build and sustain strong support for the work of Community Development Corporations in Milwaukee. Topics have included producing a promotional booklet that will educate the public and highlight projects of Milwaukee CDCs. Also meeting with elected and appointed officials as a group to educate them about CDCs, and applying for joint federal funding so Milwaukee CDCs can advocate at the federal level.

The CDC Executives Group goals are to network and learn from each other, promote the value of CDCs, specifically, the work of CDCs in Milwaukee, to develop stronger political support at all levels of government; and advocate for CDCs in 2002.

For more information, contact Gerard Toliver at UEDA at (414) 225-0550.

Community Development Organization Standards

In 2001, the Steering Committee on Milwaukee Communities (SCMC) formed a Capacity Building Workgroup that is staffed by UEDA. The Capacity Building Workgroup was formed after a recommendation from the Weinheimer and Associates report: "Overview of Milwaukee Community Development: Building System Wide Solutions" in December 1999. Some of the observations that were documented in the Weinheimer report suggested that Milwaukee

Community Development Corporations (CDCs) are "thin" organizationally. Milwaukee CDCs rely heavily on Community Development Block Grant (CDBG) funding and city controlled funding, and that all CDCs have capacity needs.

The Steering Committee on Milwaukee Communities is a coalition of organizations and individuals committed to community development in Milwaukee working together on issues of maximizing resources, improving the social and physical infrastructure, creating and reinvesting wealth, and maintaining safe, healthy and productive neighborhoods.

The first project of the Capacity Building Workgroup was the development of an operating support collaborative for Milwaukee CDCs. Known as Milwaukee Partnership for Community Development (MPCD), the funding collaborative provides technical assistance and operating grants to CDCs.

The next project of the Capacity Building Workgroup is to review existing national models on benchmarks and standards for Community Development Corporations.

The Workgroup goal is to have a set of standards that are developed and adopted by community development groups in 2002 to increase the productivity of CDCs in Milwaukee. Adopting standards is a growing trend around the country in the non-profit sector. The Standards serve as self-assessment tools for boards of directors, an agenda for training and development, a resource for funders and a confidence builder for CDCs working together.

Interested individuals are encouraged to get involved in this major project. For more information, contact Gerard Toliver at UEDA at (414) 225-0550.

Ask The Experts

The "Ask the Experts" series on January 23, 2002 had the highest attendance to date in the series.



From left to right: Jane Moore, Greater Milwaukee Foundation; Kathryn Dunn, Helen Bader Foundation; Deborah Fugenschuh, Donors Forum of Wisconsin.

The workshop focused on "Foundation Funding for Community Development Here and Around the Country." The experts that gave presentations were Deborah Fugenschuh (Executive Director of the Donors Forum of Wisconsin), Kathryn Dunn (Program Officer for the Helen Bader Foundation), and Jane Moore (Senior Program Officer of the Greater Milwaukee Foundation). Each of the presenters focused on specific criteria that each funders look for in funding economic and community development projects. The presenters also gave advice on writing proposals to funders for different projects.



Gerard Toliver, Project Coordinator, UEDA, introduces Experts.



Audience interaction.

For more information on the Ask The Experts series, call Gerard Toliver at UEDA, (414) 225-0550. ■

Please Join UEDA!

UEDA is working hard to serve individuals and organizations who work to enhance the quality of life in Wisconsin's communities. In addition to the monthly publications of UEDA News, some of our other activities include:

- Breakfast Meetings highlighting current issues, and encouraging discussion and networking
- Training opportunities in economic development and affordable housing
- "Welcome to Community Development" luncheon connecting newcomers with resources and new colleagues
- Professional Roundtables, providing a chance to share what works and what doesn't in a setting characterized by mutual support and solution building
- Advocacy Committee, providing a forum to join with others interested in improving programs and systems, form a common view and voice, and influence public policy
- Working with LISC, on the Steering Committee on Milwaukee Communities, we are leading the effort to publicize community development successes, in an effort to raise the visibility of community development on civic agendas.

UEDA MEMBERSHIP FORM

NAME _____

ORGANIZATION _____

ADDRESS _____

CITY STATE ZIP _____

PHONE _____ FAX _____ EMAIL _____

2ND CONTACT / VOTING NAME (COMPLETE IF THIS IS AN ORGANIZATIONAL MEMBERSHIP) _____

PLEASE CHECK EACH BOX THAT DESCRIBES YOUR ACTIVITIES OR CLASSIFICATION:

- | | | |
|-----------------------------------------------------|-------------------------------------------------|---------------------------------------------------|
| <input type="checkbox"/> Business Assistance | <input type="checkbox"/> Housing Development | <input type="checkbox"/> Housing Services |
| <input type="checkbox"/> MBE Purchasing | <input type="checkbox"/> Business Purchasing | <input type="checkbox"/> Corporation (for-profit) |
| <input type="checkbox"/> Nonprofit Service Provider | <input type="checkbox"/> Nonprofit Organization | <input type="checkbox"/> Consultant (for-profit) |
| <input type="checkbox"/> Financial Institution | <input type="checkbox"/> Elected Official | <input type="checkbox"/> Appointed Official |
| <input type="checkbox"/> Education | <input type="checkbox"/> Job Training/Placement | <input type="checkbox"/> Commercial Redevelopment |
| <input type="checkbox"/> Foundation/Funder | <input type="checkbox"/> Quasi-government | <input type="checkbox"/> Civil Service |

TYPE OF MEMBERSHIP:

- Individual \$35.00 Nonprofit Corporation \$100.00 Corporation/Government Agency \$250.00

Make checks payable to: Urban Economic Development Association of Wisconsin, Inc.

Send membership form and check to: UEDA of WI, Inc., 161 W. Wisconsin Ave., Suite 3166, Milwaukee, WI 53203

BENEFITS OF MEMBERSHIP:

- Monthly Newsletter
- Free attendance at breakfast meetings
- Membership directory
- Reduced rates at other UEDA training sessions, conferences and programs
- Vote at Annual Meeting (2 votes if organizational members)
- New staff entitled to attend free "Welcome to Community Development" luncheon

ADDRESS SERVICE REQUESTED

www.uedawwi.org

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